

Crown Place VCT PLC

AGM November 2023

Results for the year to 30 June 2023



AGENDA

Financial summary

Background

Performance data

Highlights in the year

Investment portfolio

Investment strategy

ESG & responsible investing

Prospects, Q1 results and shareholder events

Board changes

FINANCIAL SUMMARY – YEAR TO 30 JUNE 2023

1.06p

Increase in total
shareholder value
per share for the year
ended 30 June 2023

3.15%

Total return uplift on
opening net asset value
per share

1.63p

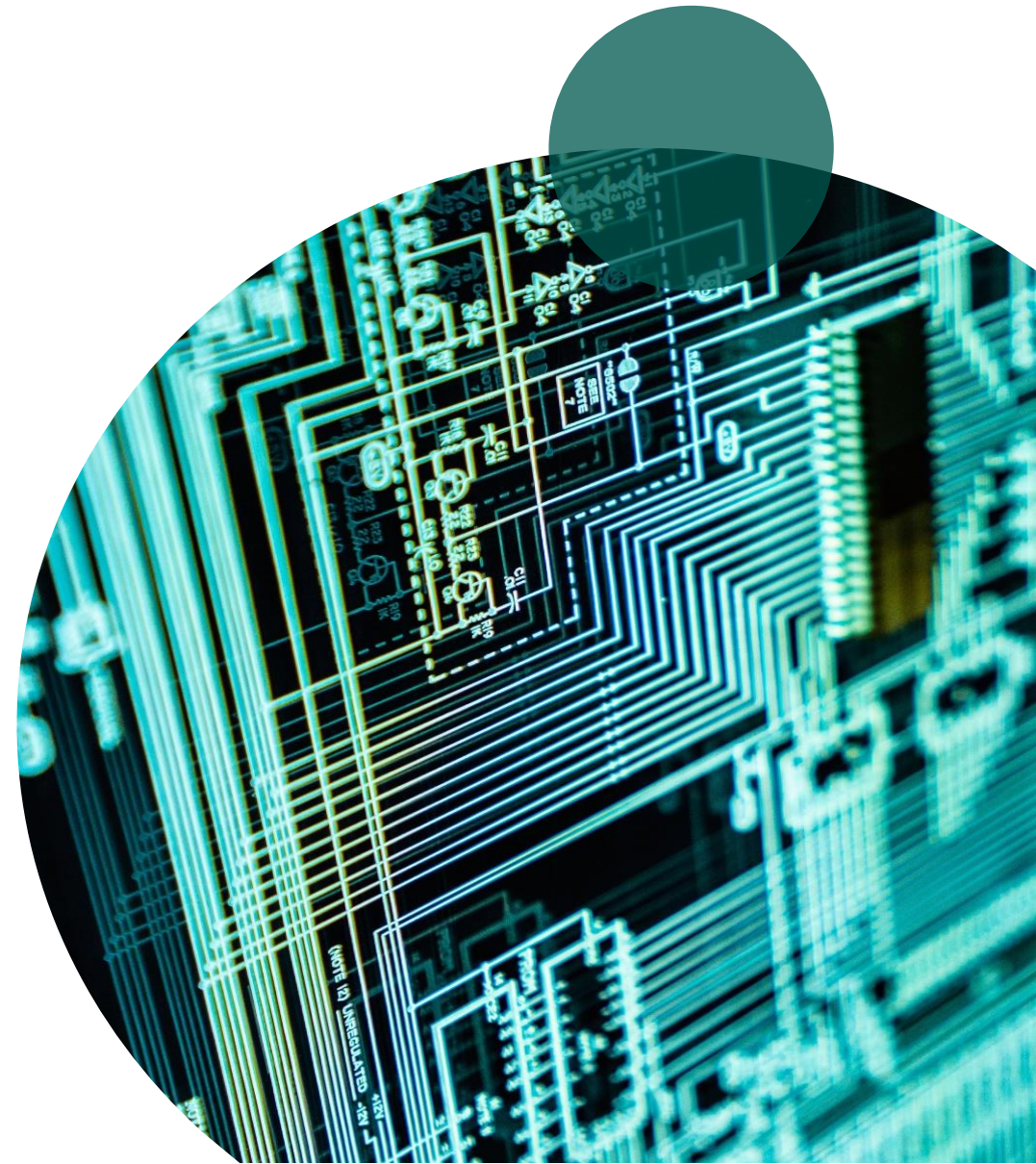
Total tax-free dividends
per share paid during
the year ended
30 June 2023

33.13p

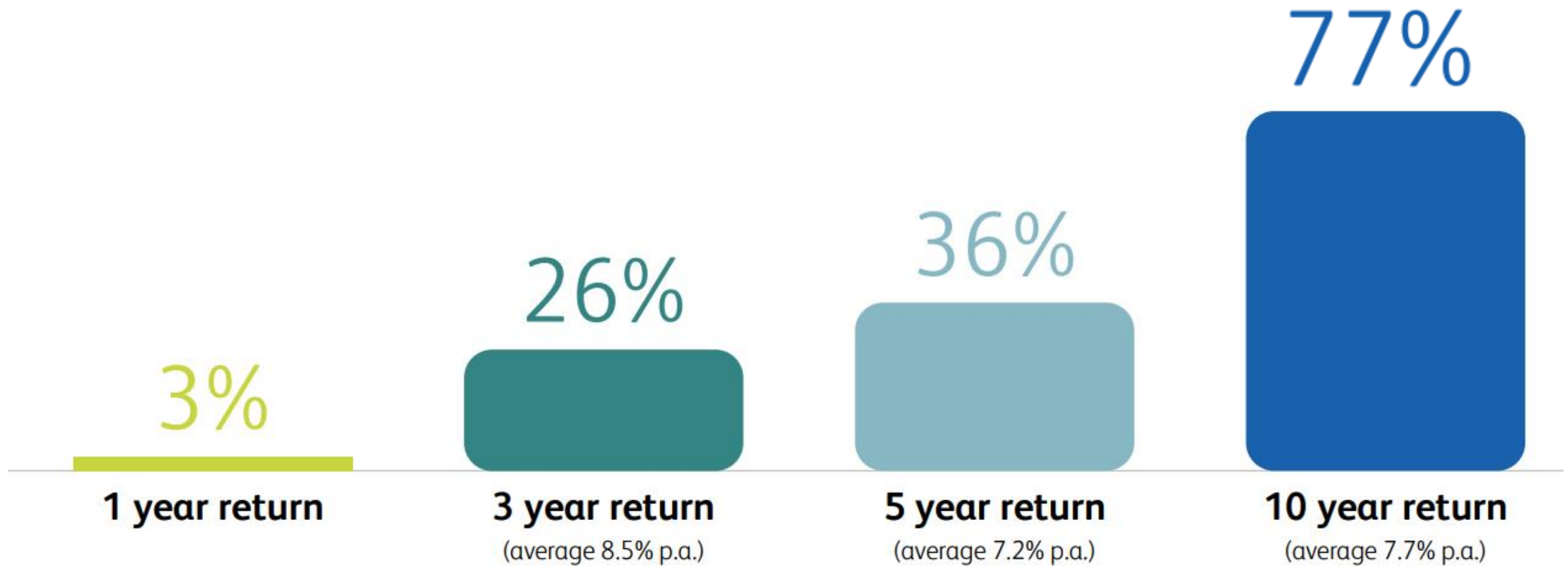
Net asset value
per share as at
30 June 2023

BACKGROUND TO THE FINANCIAL RESULTS

- Continued global macro and geo-political uncertainties
- Inflationary environment and rapid interest rate rises
- Tougher economic environment for our portfolio companies
- Reduced M&A activity resulting in few exits
- Portfolio focus on mission critical products and services is designed to provide relative resilience



PERFORMANCE DATA



Past performance is not a guide to future performance

HIGHLIGHTS IN THE YEAR

	2022	2023	Notes
Fundraising	£11.7m	£11.2m	Both years fully subscribed
Exits	£7.2m	£0.7m	2022 included Phrasee and Credit Kudos
Investment rate	£7.7m	£7.9m	£5.3m in 11 new companies and £2.6m into 11 existing portfolio companies
Share buybacks	£2.2m	£2.4m	
Dividends	£7.4m	£4.2m	2022 included 1.50 pence per share of special dividends

KEY VALUE DRIVERS IN THE YEAR

	2023	Notes
Quantexa	£6.8m	Series E fundraising – UK’s first “unicorn” of 2023
Convertr Media	£0.6m	Strong trading
Black Swan Data	(£1.5m)	Cap table restructuring
uMotif	(£0.9m)	Exited after the year end
Other – write ups	£3.0m	Including: Threadneedle Software Holding (t/a Solidatus), Radnor House School (TopCo), Ophelos (now exited) and Accelex Technology
Other – write downs	(£4.2m)	Including: Oviva, Cantab Research (t/a Speechmatics) and Elliptic Enterprises
TOTAL	£3.8m	

PORTFOLIO ANALYSIS

Sector breakdown



● Cash and net assets 28% (33%)

● FinTech 28% (19%)

● Software & other technology 13% (16%)

● Healthcare (including digital healthcare) 17% (18%)

● Renewable energy 8% (8%)

● Other (including education) 6% (6%)

Portfolio of 62 companies employing c. 5,000 people predominantly in the UK

PORTFOLIO ANALYSIS

Stage of investment by revenue generation






- **Early stage (revenue less than £1 million) 8% (9%)**
- **Growth (revenue between £1 million and £5 million) 22% (20%)**
- **Scale up (revenue over £5 million) 70% (71%)**

Number of employees



- **Under 20 5% (4%)**
- **21 – 50 13% (15%)**
- **51 – 100 19% (13%)**
- **101+ 52% (55%)**
- **Renewable energy* 11% (13%)**

TOP 3 ACCOUNT FOR 26.4% OF THE NAV AT 30 JUNE 2023

		Investment date	Cost £000	Book value £000	Revenue growth	Employee growth
	Uses the latest advances in big data analytics and artificial intelligence to help its financial services and government customers detect financial crime	2017	1,797	16,936	>50x	30 to c.650
	European specialist pharmaceutical company focussed on children's medicines	2012	1,190	4,296	Pre revenue to £16m p.a.	4 to c.60
	Operates an independent school, Radnor House Sevenoaks, a co-educational independent school for students aged 2 -18	2015	1,592	3,574	3x	Number of students increased 2.5x
			£4.6m	£24.8m		

QUANTEXA

- Established in 2016
- Largest investment in the portfolio representing **18%** of NAV at 30 June 2023
- In just seven years, Quantexa went from **30 people** in the UK to **c.650** across 14 offices globally
- Received £100m investment this year at a valuation of **c.£1.4bn**
- The **first British unicorn** (a firm valued over \$1bn) of 2023
- Investing £125m in AI over the next three years

NEW INVESTMENTS

Peppy

£1.2m

An employee digital healthcare platform for underserved health and wellness areas

TOQIO

£1.0m

Provider of embedded FinTech solutions

csgenetics
SINGLE-CELL AT SCALE SINGLE-CELL AT SPEED

£0.6m

GX Molecular (T/A CS Genetics) develops single-cell sequencing solutions

OutThink

£0.5m

A software platform for measuring and managing human risk for enterprises



£0.2m

An energy trading platform

FOLLOW-ONS



£0.9m

Healios is a provider of an online platform delivering family centric psychological care primarily to children and adolescents



£0.8m

Runa Network (previously WeGift) is a cloud platform and infrastructure that enables corporates to issue digital incentives and payouts



£0.2m

Proveca is a speciality pharmaceutical company focused on children's medicine

INVESTMENT STRATEGY



Seed to Series B
(early stage
to growth)



Backing
Long-term
trends



Focus on
Business-to-
business
solutions



Target
software and
healthcare



ESG AND RESPONSIBLE INVESTING

Our commitment

- Devise an appropriate risk-return profile for our investments
- Deliver value to our investors
- Develop sustainable long-term strategies for our portfolio companies

Our process

- Integrates ESG principles at all stages of investment
- Measures the sustainability and societal impact of our investments

ESG AT ALBION

ENVIRONMENTAL

- Net zero target by 2030
- Measuring carbon footprint with Plan A
- Purchased carbon removal permits for 2021/2022 emissions
- Encouraging electronic communication

SOCIAL

- Fair HQ score for equity, diversity and inclusion up from 3.8 to 6.1 out of 10
- Our Social Outreach group partners with IntoUniversity to inspire young people to pursue careers in VC
- Radia Accelerator programme to support women founders

GOVERNANCE

- ESG principles integrated across the full investment cycle
- Completion of 2022 ESG BSC portfolio reporting and targets set for 2023
- UN PRI score 2020/21: 3/5 stars
- Regular ESG updates for all stakeholders

PROSPECTS

- Challenging macroeconomic and geopolitical environment resulting in slower portfolio revenue growth and portfolio volatility
- Well-diversified portfolio across target sectors and stage of maturity
- Focus on mission critical products and services, designed to provide a degree of resilience and long term growth
- Limited exposure to discretionary consumer facing sectors
- Good level of cash to capitalise on new opportunities and to support existing portfolio companies

Q1 RESULTS & EVENTS

- NAV at 30 September 2023 of 32.47p
 - decrease of 2.0% compared to the 30 June 2023 NAV
 - reflects movements across many portfolio companies, with valuation declines outweighing increases
- First dividend of 0.83p (2.5%) per share payable on 30 November 2023
- Annual shareholder seminar on 15 November; VCTs update will be shared with shareholders

BOARD CHANGES



- Penny Freer will retire as Chair at the end of this AGM
- Penny has served on the Board for nine years, with three years as Chairman

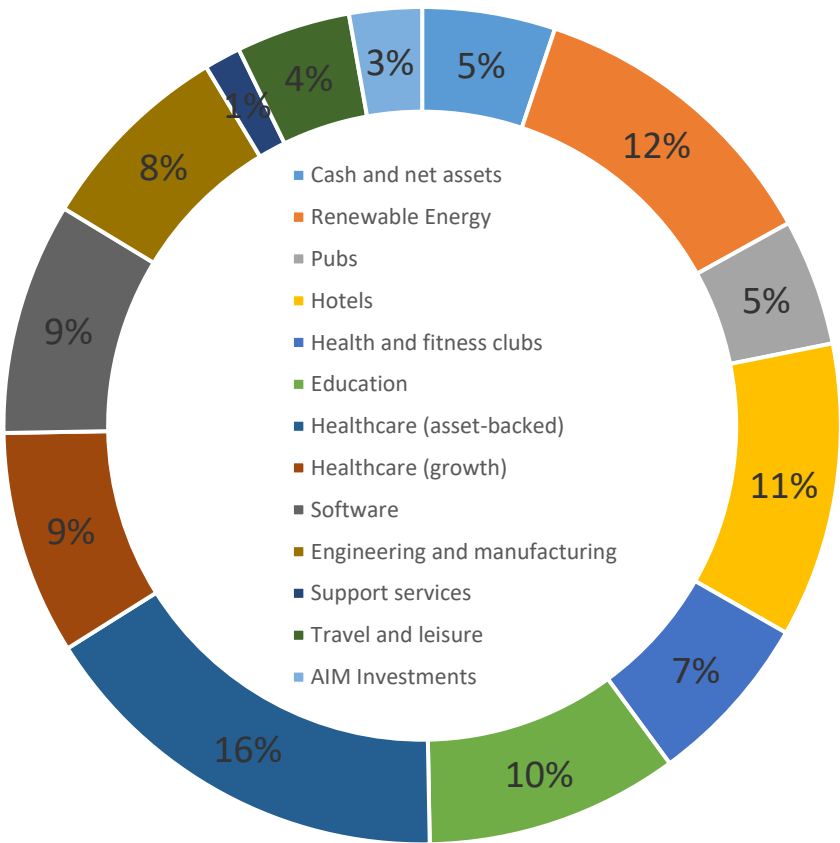
Proposal following this AGM:

- James Agnew will become the Chairman of the Board and the Nomination Committee
- Tony Ellingham (who joined the Board on 1 September 2023), will become Chairman of the Audit & Risk Committee
- Pam Garside will become Senior Independent Director
- Ian Spence will become Chairman of the Remuneration Committee

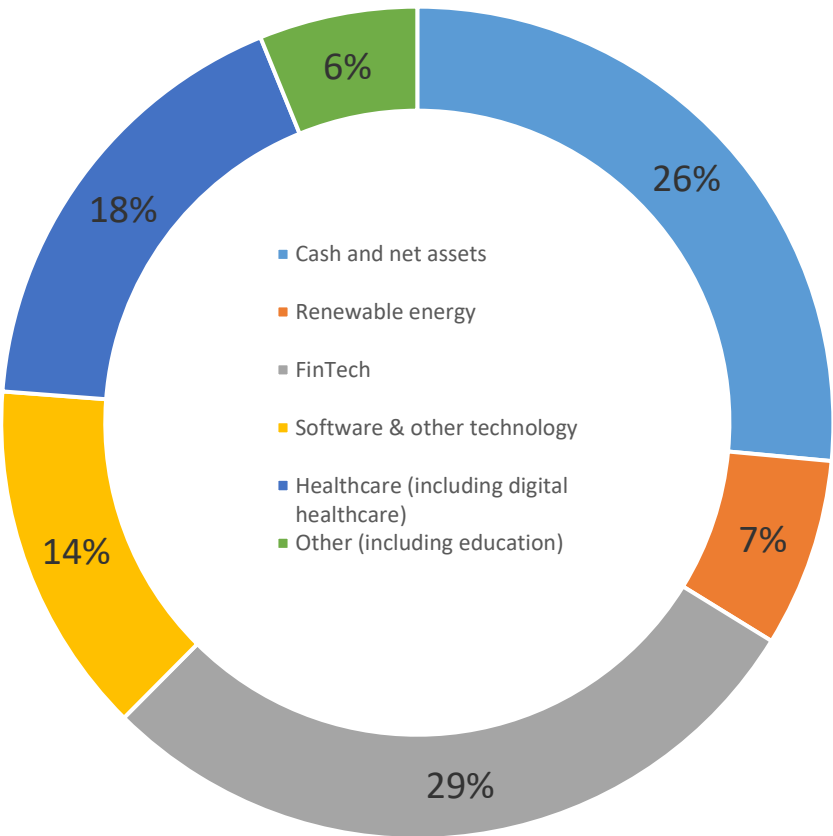
BOARD ACHIEVEMENTS

Change in Portfolio size and composition

30 Sept 2014
NAV: £30 million



30 Sept 2023
NAV: £92 million



66% Return

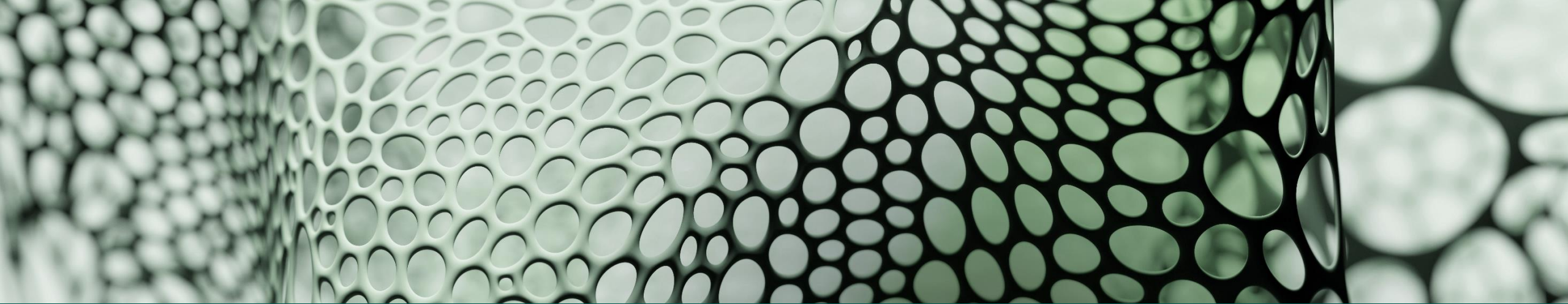
Increase in total shareholder value divided
by opening NAV on 30 September 2014
(Average 7.4% p.a)

22.28p

Dividends paid and recently declared
since September 2014 (per share)

100.65p

Total return per share 30 September
2023 (30 September 2014: 79.13p)



This presentation is issued by Albion Capital Group LLP for information purposes only and is not to be regarded as an offer to buy or sell, or the solicitation to buy or sell shares in Crown Place VCT PLC. Any person considering an investment should seek advice from an authorised financial advisor.

Albion Capital Group LLP does not offer investment advice or make investment recommendations, nor offer tax advice and nothing in this presentation should be considered investment or tax advice.

The market value of, and the income derived from shares can fluctuate and there is no guarantee that the market price of shares will fully reflect their underlying net asset value. There can be no guarantee that the investment objectives will be met. There is no guarantee that target dividends will be paid.

Albion Capital Group LLP is authorised and regulated by the Financial Conduct Authority.